

# Accpac Solutions for Steel Manufacturers and Distributors

## Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline ACCPAC continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline ACCPAC provides this with a scalable set of solutions which allow you to grow, from the modular Accpac ERP suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline ACCPAC's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organisational structure. Softline ACCPAC's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline ACCPAC solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline ACCPAC's solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline ACCPAC provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers delivering classic CRM components including sales force automation, customer care, marketing including emarketing and web self service portals.

Regardless of your role within your company or your business challenges, Softline ACCPAC has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.





## Balancing Supply and Demand and Operating Cost Management

Chemical manufacturers need flexible, industry-specific business solutions to help them improve their competitiveness and keep pace with ever-changing regulatory and quality assurance issues.

Recognising that Steel Manufacturers have varying needs from stock costing and allocation through to sales orders and measurements, our software offers a choice of solutions ranging from powerful conversion of units of measure through to integrated warehousing, packing and quality assurance checking.

The key features that drive the success of an ERP implementation in this environment include:

- Supports a variety of manufacturing modes including make-to-order, configure-to-order, assemble-to-order, make-to-stock and mixed-mode environments – essential for managing multiple planning strategies.
- Includes all manufacturing, distribution and accounting functions that drive the steel manufacturing organisation in addition to offering a sophisticated finite capacity planning tool to help optimise scheduling.
- Accpac solutions readily handle the complexities of the bill of materials creation and maintenance. Integration from Sales Order to item level as well as multiple unit management such as cut lengths, kgs, tons and dimensions.
- Steel manufacturers often require additional support for their distribution operations, particularly in the areas of warehousing and logistics: WMS and RF.
- Accpac solutions have graphical interfaces to assist in the management of functionality such as MPS and MRP.

*For more information on how Accpac Solutions can fit your business, please feel free to contact us as detailed below, for a FREE needs assessment or product presentation tailored to your needs.*

Keith Fenner  
Vice President, Strategic Sales

- Additional functionality to help handle flexible planning is essential as steelmaking often requires multiple production processes and unplanned outputs. Continuous assessment and re-planning is vital to drive cost containment.
- Finite capacity planning can be done automatically by using the powerful integrated optimisation tools that help resolve bottleneck areas according to user-defined constraints.
- Capacity planning capabilities provide an ideal tool for planners to compare loads on work centers imposed by existing and proposed work orders.
- Consideration of the associated capacity of each work centre and work order due dates.
- Import Tracking allows tracking of imported goods from the time of shipping through to loading on the container and subsequently the vessel used until receipted in your warehouse. This allows for complete transparency in the supply chain and permits multiple landed costs to be accurately handled.
- Comprehensive margin and yield analysis are delivered via portal and business intelligence tools.
- Complete industry-specific functionality including the first class management of manufacturing, supply chain and CRM... and much more!



### Softline ACCPAC

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**Softline ACCPAC**  
the future of better business