

Accpac Solutions for the Engineering Industry

Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline ACCPAC continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline ACCPAC provides this with a scalable set of solutions, which allow you to grow, from the modular Accpac ERP suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline ACCPAC's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organisational structure. Softline ACCPAC's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline ACCPAC solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline ACCPAC's solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline ACCPAC provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers, delivering classic CRM components including sales force automation, customer care, marketing including emarketing and Web self service portals.

Regardless of your role within your company or your business challenges, Softline ACCPAC has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.



Seeking Flexibility without Compromising Quality

The Engineering industry needs flexible, industry-specific business solutions to help it improve its competitiveness and keep pace with ever-changing regulatory and quality assurance issues. Recognising that engineering companies have varying needs in dealing with job and project costing and management, Accpac ERP software offers a choice of solutions ranging from linked Project and Job costing functionality through to full service management with advanced maintenance.

The key features that drive the success of an ERP implementation in this environment include:

- Powerful and accurate costing and measurability of individual projects.
- Fully-integrated expense and timesheet management per resource per project, allowing a granular view of profitability.
- Management of machinery and maintenance on the machines, further giving users the ability to budget for and plan advanced maintenance.
- Complete system navigation by business process for fast user adaptation.
- Fully automated purchase order processing from requisition to invoice.

For more information on how Accpac solutions can fit your business, please feel free to contact us as detailed below, for a FREE needs assessment or product presentation tailored to your needs.

Keith Fenner
Vice President, Strategic Sales

- Integrated fixed asset functionality to keep accurate values on plant machinery and equipment.
- Useful Microsoft Outlook and Web interface timesheet and expense entry, allowing remote users to log the necessary information with the minimum disruption of duties.
- Easy to use reporting built into the system giving module specific reports from project actual versus budget reports to cost and profitability.
- Convenient ability to set up project teams with specific managers and resources allocated to specific projects at costs that are relevant to those projects.
- Powerful, easy to use, BI reports with an easy to use dashboard and drill down detail viewers, all in real time.
- Full management of project pricing, whether it's fixed cost or time and material as well as the relevant work in progress model.
- Project management module with full integration into CRM as well as Microsoft Project ... and much more!



Softline ACCPAC

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**Softline ACCPAC**
the future of better business