

Accpac Solution for Discrete Manufacturers

Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline Accpac continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline Accpac provides this with a scalable set of solutions which allow you to grow, from the modular Accpac ERP suites into our web based all-in-one ERP solution, Sage ERP X3.

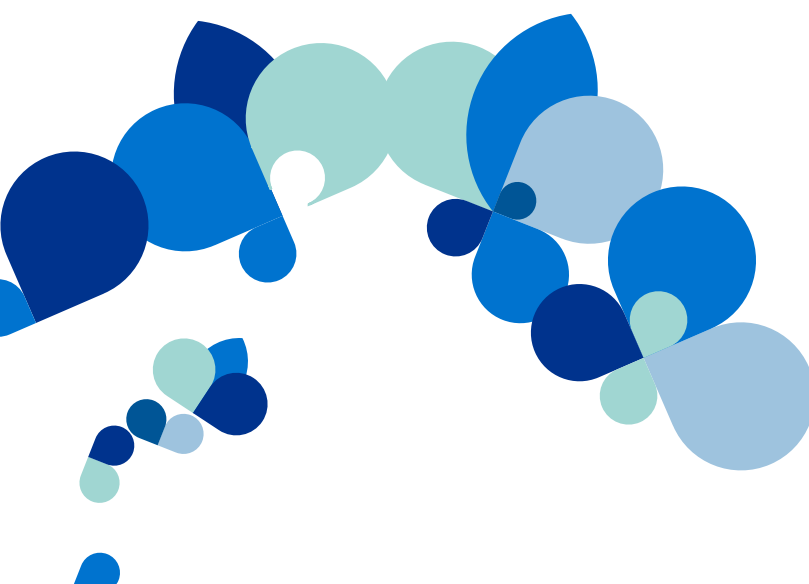
Softline Accpac's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organizational structure. Softline Accpac's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline Accpac Solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline Accpac's Solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline Accpac provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers delivering classic CRM components including sales force automation, customer care, marketing including emarketing and web self service portals.

Regardless of your role within your company or your business challenges, Softline Accpac has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.





Facilitating multiple manufacturing modes and planning

In today's global market, differentiating your company often means speeding up all your business processes to reduce lead times. Not only is it a way to win new business, but it also often justifies higher prices - and margins - while improving customer satisfaction. In all cases, automating your procurement, manufacturing and customer management processes will help your business gain significant competitive advantages and minimize costs - and risks - associated with high inventory levels.

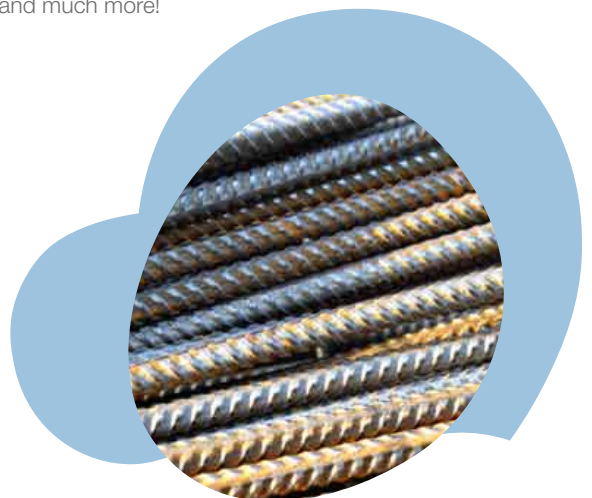
Accpac addresses the needs of mid-sized discrete manufacturers in Industrial and Consumer Goods, Medical Devices, Paper and other Hard Goods Industries. The key features that drive the success of an ERP implementation in this environment include:

- Supports a variety of manufacturing modes including make-to-order, configure-to-order, assemble-to-order, make-to-stock and mixed-mode environments.
- Includes all manufacturing, distribution and accounting functions that drive the industrial manufacturing organization in addition to offering a sophisticated finite capacity planning tool to help optimize scheduling.
- Hard goods manufacturers can also make use of product configuration capabilities to vary finished products according to customer-specific requirements, or utilize the kit assembly features to bundle finished goods together prior to final delivery to the customer.

For more information on how Accpac Solutions can fit your business, please feel free to contact us as detailed below for a FREE needs assessment or product presentation tailored to your needs.

Keith Fenner
Vice President, Strategic Sales

- Hard goods manufacturers often require additional support for their distribution operations, particularly in the areas of warehousing and logistics: WMS and RF
- Accpac solutions have graphical interfaces to assist in the management of functionality such as MPS and MRP
- Additional functionality to help handle complex challenges related to both infinite and finite capacity management.
- Finite capacity planning can be done automatically by using the powerful integrated optimization tools that help resolve bottleneck areas according to user-defined constraints.
- Capacity planning capabilities provide an ideal tool for planners to compare loads on work centers imposed by existing and proposed work orders
- Consideration of the associated capacity of each work center and work order due dates.
- Import Tracking allows tracking of imported goods from the time of shipping through to loading on the container and subsequently the vessel used until receipted in your warehouse. This allows for complete transparency in the supply chain and permits multiple landed costs to be accurately handled.
- Complete industry-specific functionality including the first class management of manufacturing, supply chain and CRM... and much more!



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 **Softline ACCPAC®**
the future of better business