

Accpac Solution for Agriculture

Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline Accpac continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline Accpac provides this with a scalable set of solutions which allow you to grow, from the modular Accpac ERP suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline Accpac's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organizational structure. Softline Accpac's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline Accpac Solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline Accpac's Solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline Accpac provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers delivering classic CRM components including sales force automation, customer care, marketing including emarketing and web self service portals.

Regardless of your role within your company or your business challenges, Softline Accpac has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.



Seeking compliance and control without complexity

The Agriculture industry needs flexible, industry-specific business solutions to help it improve its competitiveness, efficiencies and keep pace with ever-changing technology improvements. Recognizing the breadth of agricultural barriers from farming to forestry, these companies have varying needs in dealing with complexities such as compartmental ratios, traceability, cut conversions and deforestation. Accpac software offers a choice of solutions ranging from linked compartment cost allocation attachments to full-featured, integrated production solutions covering process plants, fruit and forestry, saw mills and new energy business.

The key features that drive the success of an ERP implementation in this environment include:

- Powerful compartment cost calculations to ensure accurate costing, forecasting and reporting per machine, per farm, per contractor as needed.
- Fully-integrated deforestation tools that handle identification, scheduling and radio frequency bar coding that deliver process efficiency.
- Comparison of inter compartmental ratios and performance delivered via Business Intelligence reporting anywhere, anytime with drill down analysis.
- Powerful conversion factors allowing orders to be entered in lengths or dimensions and converting to cubed metres for stock allocation.

For more information on how Accpac Solutions can fit your business, please feel free to contact us as detailed below for a FREE needs assessment or product presentation tailored to your needs.

Keith Fenner
Vice President, Strategic Sales

- For sawmills, useful log cut calculation tables which allow sales orders to acquire the necessary information directly from inventory further eliminating unnecessary procedures and streamlining processes.
- Management, reporting and comparison of farmer and contractor production and performance levels.
- Warehouse management is entirely integrated in the suite and ensures proper goods received allowing complex packing procedures on shipment and reporting that will maximize available space and inventory turnaround.
- Integration to on site capital equipment such as sprinklers and graders to deliver true cost of farming
- Management of formulas and recipes, potency, by-products, multiple packaging units per product, shelf-life, lot control and traceability, specific gravity, weight calculations ... and much more!



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 **Softline ACCPAC**[®]
the future of better business